



NO.11

GLASS MATTERS

2019



**NEW FOR
2019**
Aluco Elegance
Replica Steel
Internal Doors

Create Grand Designs with superb steel look internal and external glazing

The Aluco collection of replica steel windows & doors provide the sought-after Crittall Steel look, combined with the incredible benefits of 21st Century aluminium.

You can now get the art deco look from your external glazing through to our new range of internal doors and partition screens. With a variety of steel look windows and doors available, our range offers a distinctive look with high performance acoustics, energy efficiency and security.

| Case Study

Radiant Roehampton Renovation

We dare you not to do a double-take!

This remarkable SW London renovation involved a replacement hardwood entrance door and screen courtesy of Timberwindows©, matching Evolution timber-look flush windows with a beautiful back door, all finished off in subtle and sophisticated Agate Grey tones.

Embracing the latest design trends, the P & P Glass team effortlessly merged modern and period interior features together, incorporating sensational Sunflex sliding and bi-folding doors into the mix. Opening up the home like no other door system can, slender vertical sightlines united with vast amounts of illuminating glazing have totally transformed this ample SW London abode.

The last piece of the renovation puzzle centred around enhancing this homes' outside space, with the help of a bespoke direct glazed glass structure installation. Such an impressive investment guarantees this SW London family decades of low maintenance enjoyment.

"We were really pleased with all the work P & P Glass carried out for us but the Glazed breakfast room really was the cherry on the cake"

Mrs Pucinelli



| New Product

New high-performance uPVC windows & doors

Offering versatile casement windows, welcoming entrance doors and charming French doors, the John Fredericks' range is reliably weatherproof tested and comes in a variety of classic, coloured, woodgrain and RAL colour finishes.

Noted for its diversity, quality and innovation, visit the P&P website to discover why we rate the John Fredericks' range so highly.

| Charity Work

P&P Giving Back to the Local Community

P&P staff have put on their marigolds to help the Number Five Project, which has offered a vital lifeline to local homeless people for nearly thirty years!

From 6pm every evening, up to 14 men and 2 women can enjoy a hot evening meal, a shower and a bed for the night, as well as get help with benefits, medication and referral to specialist agencies.

Neale Redman, Project Manager at Number Five, comments: "Jennie and 'the Clean Team' from P&P glass came with buckets and dusters in hand and made a huge effort to give our whole project a spring clean from top to bottom – even the skirting boards were sparkling!

"They really got stuck in and were such a help – thank you so much to everyone involved!"

*"If you'd like to learn more about what we do, or support our work, please don't hesitate to call us on **01483 303646**, email info@numberfiveproject.co.uk or visit www.numberfiveproject.co.uk."*





Why is Guildford so popular for second home owners?...

Despite an extra 3% stamp duty charge levied on additional property purchases since April 2016, one in four houses bought in Guildford last year (around 550) were purchased as second homes. Guildford's second home purchases have increased by 22% year-on-year, so what exactly is making Guildford so appealing to second home owners.

Over the past two years, property prices have out paced average earnings, with Guildford ranking in the top 10 places where this has happened.

With this in mind, it's also interesting to note that the surge in second homeowners entering the Guildford property market includes a considerable number of private landlords purchasing second homes to rent out.

Since April 2018, privately rented domestic and non-domestic properties in England or Wales must achieve an Energy Performance Certificate (EPC) rating of at least E or above to legally grant a tenancy to new or existing tenants. So, if you or your clients are private landlords, now is the time to upgrade double-glazing to ensure compliancy – which, in turn, will increase desirability to new tenants through heightened energy efficiency and lower energy bills.





Top Dogs in the Office!

As an office of dog lovers, we thought it was only right to include some of our furry friends in this edition of the P&P newsletter. So, please say hello to the office canines and their owners; (from left to right) we have charming Casper with Donna (Glazing Administrator), adorable Misty & Lulu with Ulrich (Director) and playful Parker with Brian (Installation Operations).



P & P Glass has now been trading for over 38 years and in that time, much has changed in the development of windows, doors and glazing. When we started out, PVC windows were in their infancy available only in white and now they are available in finishes and designs indistinguishable from timber. Timber windows have changed too and are once again, a quality product designed to last and suitable to grace any home.

One thing that has not changed over the years, however, is our commitment to quality products, good professional advice and friendly customer service. In a changing world we have outlived our guarantees many times over and will endeavour to stay relevant and competitive into the future, maintaining our values for quality and service.

We feel lucky to have so many loyal customers who continue to come back to us and regularly recommend our services to others. I hope that you find this edition of Glassmatters of interest and look forward to helping you with your future projects and home improvements.



Tom Scanlan
Managing Director

Product Range

P&P endeavour to offer the widest range of home improvement products to their loyal and discerning customers. Here are just some of our high-end options available.



Timber Alternative Windows



Timber Entrance Doors and Windows



Aluminium Bi-fold and Patio Doors



Roof Lanterns and Flat Rooflights



Glass Balustrades, Splashback and Showerscreens