# **Glass Matters**

2018

# Introducing you to Karl Davy, our Glazing manager since 2015.

Karl is an authority on all forms of architectural glass and is the first person to speak to for advice on bespoke shower screens, glass splash backs and glass balustrades.

Karl and his team are based in our Guildford office where we have many of these products on display. He would welcome your enquiry for supply or installation of any of these products.

- H. H.

WINDOW, DOOR AND GLASS SOLUTIONS

#### **Evolution Flush Window Could this be the perfect** timber alternative window?

The Evolution Flush casement window is a faithful reproduction of a joinery made period timber casement window, typically found in properties built from the late Victorian period to the 1950's.

These windows maintain the traditional flush external appearance and equal sight lines of the original timber frames, but have modern high security locks and industry leading, energy saving, double glazed units.

The original windows on this Edwardian property were draughty and in need of regular repair and repainting. The homeowner wanted to improve the insulation

and reduce the maintenance, but did not want to compromise on the appearance of the windows, which were distinctive in style and integral to the character of the house.

Following much research and considering timber replacements, the Evolution Flush windows were selected in a design and colour to authentically replicate the old windows. The installation was successfully completed by P&P and drew praise from a neighbour, who commented they had not realised the original windows had been replaced as they matched the originals so well.

The result is an installation that has brought modern standards of

insulation and security to a period property, without compromising the character or charm - and with the bonus of no more painting.

"The appearance of the windows 'installed' is better than we expected and they are so similar to the originals that we have all but forgotten about them. Definitely notice a difference inside with no cold areas around the windows, and look forward to being able to have them securely ajar when the hotter weather arrives."- Mr Mitchell

#### **External Condensation** And why you should not be concerned

With increasing insulation performance in our windows and the growth of triple glazing, it is now not unusual in certain weather conditions to notice the appearance of condensation on the outside pane of glass.

It is inevitable for a period between autumn and spring that ultra-efficient double or triple glazed windows can sometimes fog over on the outside in the morning. This does not generally last for long, and inevitably disappears once the sun rises, or the wind changes.

This external condensation is not a fault, but the signature of a well-insulated, energy efficient window; whereas in conventional sealed units, the heat loss through the glass actually warms up the outer pane, which means that condensation never forms.

The issue becomes more distorted where micro-climates cause some windows in a building to be affected, whilst others stay clear. Homeowners may assume that some of the windows have failed, whereas in reality, all of the windows are working equally. The condensation is a sign that the windows are saving money and helping to keep energy bills at bay.





## **New Local Showroom For** Esher Residents

In August 2017, our new Esher showroom was officially opened on Portsmouth Road. The fabulous new showroom is located next door to Café Rouge on a busy junction and has created a lot of interest with many people visiting us for the first time.

We have a range of timber, slimline aluminium and timber alternative windows in casement and sash options to choose from.

Entrance doors and French doors are presented in different styles. We also have bi-folding and sliding doors on display.

The showroom is open Monday to Saturday 9.30am – 4.00pm and is staffed by our friendly team of Nicola, Mary and Gary who will be happy to offer advice and assistance. Call in to see what fantastic products we have to improve and enhance your home.

#### Sunflex SVG30 New ultra-slim aluminium sliding door

The Sunflex SVG30 combines incredibly slim frames of just 30mm with advanced engineering and smooth operation to create the perfect system for large glazed openings.

Whichever angle you view the doors from, the SVG30 offers narrow sightlines making the system ideal for breaking down the boundaries between inside and out and flooding your home full of natural light. The versatile design allows for large panes of glass, while maintaining the ease of use, advanced security and superior product quality for which Sunflex are renowned.

# **Rebranding and Our New Website**

Recently at P&P, we decided to review our current branding as we felt it was starting to look dated and needed a refresh.

In an industry where suppliers come and go, P&P have been in business since 1981 and we have grown based on our customer satisfaction, with over 60% of our business coming from referrals and existing customers.

The new branding had to work across all areas to ensure that is immediately recognisable and discernible. Working closely with a designer, the new branding was developed to maintain much of the recognisable features of the original but with fresh new colour and detail.

Our website (www.ppglass.co.uk) has also recently had a major facelift; with improvements to the technical information pages. We have added many more beautiful installation images to give you inspiration and ideas on how P&P can help you to improve your home. We invite you to go online and take a fresh look today.







#### **NEW PRODUCT!**



#### Gosden House Therapy Donkeys



Gosden House is an outstanding school for young people with learning and additional needs, from 4-16 years of age.

P&P are proud to have sponsored the Therapy Donkeys at the annual Christmas for the third year running. As always the donkeys were a big hit with the children.

# MacMillan Coffee Morning



The staff at P&P embraced the spirit of Bake Off in support of MacMillan Cancer Support by hosting a competition to see who the Star Baker was and who could produce the best Show stopper.

Much fun was had and lots of cake was eaten but best of all, valuable money was raised for Macmillan to help fund their vital work.

### **Ride London**

"I took part in the 2017 Ride London 100 cycle event in support of the Marie Curie charity, who provide care and support for people living with any terminal illness, and their families.

The event, which followed the iconic Olympic race route, was an opportunity to cycle on the closed roads of London and through the local Surrey countryside. We then cycled back into London, past our Esher showroom to finish on the Mall, just outside Buckingham Palace.

I am very grateful for the generous support received from our staff, suppliers and customers alike, who helped raise over £1000 and I am proud to have supported such a valuable and important charity."

Tom Scanlan

Managing Director



# **Product Range**

P&P offer a range of products to enhance your home. Below are just some of the options.





**Casement and Sliding Sash Windows** 





Sliding and Bi-folding Doors





**Shower Screens** 

Front Doors



**Splashbacks** 



**Balustrades**